

FINGERTEC®

Global Reseller Program

With FingerTec®, everything is easy!

Welcome to join our FingerTec® Global Reseller Program; the program where we take care of everything to enable you to kick start biometrics business fast and easy. As our reseller, you can access a full range of our useful materials, on top of enjoying our competitive pricing!



The Advantages to Resellers



Marketing (To conclude sales in no time)

- <http://sales.fingertec.com>
 - 7-minute documentary (video)
 - 30-second commercial ad (video)
 - 11-minute multimedia product presentation
 - Sales presentation (ppt)
 - Sample sales proposal (pdf/doc)-reference for project bidding
 - Sales email templates for reseller to start email marketing
 - Advertisement templates
 - Track records
 - Useful marketing information & etc
- **Sales Materials**
<http://material.fingertec.com>
 - Brochures, posters, buntings, etc
 - Presentation kit (perspex, access control demo kit)
 - Supplementary marketing items (reader enclosure, T-shirt, folder, bookmark, bumper sticker etc)



Training (To self-train and to train with confidence)

- <http://training.fingertec.com>
A.Trainer syllabus (pdf), B.Training presentation (ppt) and C.Trainee notes (pdf) are available for the followings:
 - Sales training (theory, sales technique, sample quotations, sample maintenance contract & etc)
 - Product training (hardware & software)
 - Technical training (troubleshooting & hardware repair)
 - User training (hardware & software)

Note: All digital materials on our supporting websites are accessible and downloadable by our authorized resellers. Hardcopies or any other form of marketing materials and customization service on any digital materials to suit to different local markets can be obtained upon request.



Product (To ease support, to achieve DIY)

- **Products are bundled with:**
 1. Quick start guide
 2. Hardware manual & video guide
 3. Software manual & video guide
 4. Accessory - AdapTec TA/AC (standard or optional depending on model chosen) to ease installation and to enhance security
- <http://www.fingertec.com>
For user to register for Global Product Warranty
- <http://user.fingertec.com>
Users can access to extended hardware and software technical tips, download the latest version of software and etc
- support@fingertec.com
Users can write to principal for technical assistance
Guaranteed reply within 24 hours.



Support (To reduce support costs, to maximize profit)

- <http://tips.fingertec.com>
Accessible by resellers. Contains technical tips, trouble shootings, latest software and firmware downloads, diagrams, hardware repairs and etc. (pdf & video)
- <http://warranty.fingertec.com>
To manage reseller warranty claims
- **Spare parts allocation scheme**
Enable resellers to repair defective hardware without sending it back to us
- **Prompt Internet support through email, MSN, and Skype**

Other benefits:

- 18-month manufacturer warranty
- Multilingual TCMS V2 Software in English, Chinese Traditional, Chinese Simplified, Arabic, French, German, Indonesia, Portuguese, Malay, Russian, Spanish, Vietnamese, Thai and Farsi
- Free BioBridge System Development Kit (SDK)
- Quality lead referrals

This program is suitable for those who are in:

- Office automation industry
- Security/physical access control industry
- Solution provider who intends to add fingerprint as a security feature
- Interior design industry

The steps:

1. Buy some samples: Feel them, test them and certainly you will like them.
2. Sign reseller agreement: to confirm the level of commitment (dealer, distributor or sole distributor).
3. Start your business and enjoy all the benefit from our Global Reseller Program.

FingerTec® is available in over 60 countries, installed in thousands sites worldwide, being used by millions around the clock.

Get started now by sending us email at info@fingertec.com